

Cohen Camps

Job Description: Director of Development

Description

The Eli and Bessie Cohen Foundation, sponsors of Camps Pembroke, Tel Noar and Tevya (together the Cohen Camps), seeks an experienced Director of Development to build comprehensive development and alumni relations programs for all three camp communities including Annual, Capital and Endowment campaigns. The Director will work directly with Foundation executives, Camp staffs and volunteers to plan and execute fundraising and alumni relations programs.

The Cohen Camps are trans-denominational Jewish summer camps, the oldest founded in 1935, with a loyal, but essentially untapped, base of over 12,000 alumni and friends. Since its founding the Cohen Camps have been self-sustaining and over the years many alumni have offered to help financially, the Director of Development will create initiatives to take advantage of the interest and goodwill of so many people to sustain the Cohen Camps for future generations.

The Director should have a broad development background with experience in creating strategic direction, campaign execution, donor communications and stewardship, and donor research. The Director is expected to work both independently and collaboratively with Executive Vice President of the foundation, Executive Director of the camps, Camp Directors and lay volunteers. Successful candidates will be self-starters with the ability to engage and motivate a range of individuals, and manage multiple projects at the same time. Specific responsibilities include solicitation, organizing volunteers and events, and staffing events.

Salary and benefits are competitive, and commensurate with qualifications and experience. The position is full-time based in our Needham, MA office. Send resume and cover letter to hr@cohencamps.org.

Qualifications/Skills

- Bachelors degree required.
- Minimum of five years of related development experience.
- Knowledge of Jewish overnight camping, its goals and values, and the ability to articulate them to individuals or groups.
- Strong interpersonal skills; and experience identifying, cultivating and soliciting donors.
- Superior writing and editing skills; experience writing donor communications is essential.
- Ability to work independently and collaboratively.
- Good organizational and project management skills, with the ability to multi-task efficiently.
- Competence with development software and computers.
- Ability to travel, and work evenings and weekends as necessary.

Benefits

Health insurance, life insurance, retirement plan, paid vacations, and camp tuition discounts.